



Linu Parappilly  
Director of Technology Services

05/22/2025

BCC Agenda Date/Item: \_\_\_\_\_

Board of County Commissioners  
Clackamas County

**Approval of a Purchase Order with Computer Discount Warehouse Government for upgrades to server virtual infrastructure. Order Value is \$1,260,981.95 for 5 years. Funding is through budgeted departmental cost allocations, which does include a small portion of budgeted County General Funds.**

<b>Previous Board Action/Review</b>	List, by date and agenda item, any relevant Board deliberation or decision Previously approved at Consent on 03/26/2020		
<b>Performance Clackamas</b>	1. Which indicator of success does this item affect? Building a strong infrastructure. Build public trust through good government		
<b>Counsel Review</b>	Yes	<b>Procurement Review</b>	Yes
<b>Contact Person</b>	Chris Fricke	<b>Contact Phone</b>	503-723-4941

**EXECUTIVE SUMMARY:** Technology Services (TS) uses VMWare as the platform for the county's virtual server infrastructure. This infrastructure houses nearly all production, development, test, and utility servers across a series of physical server and storage systems. This environment is critical to County operation considering more than 95% of our servers are hosted by the virtual infrastructure. The upgrade to VMware Cloud Foundation will improve functionality and performance in the areas compute, storage, networking, security, cloud integration, and system monitoring capabilities. Technology Services seeks approval to purchase VMWare Cloud Foundation through CDWG using cooperative purchasing agreement OMNIA Mesa 2024056-01 - GOV (2024056-01) for a total contract value of \$1,260,981.95, paid annually in the amount of \$252,196.39.

**RECOMMENDATION:** Staff respectfully request that the Board of Commissioners approve the Board Order authorizing a purchase order to CDWG for VMWare Cloud Foundation.

Respectfully submitted,

Linu Parappilly  
Director of Technology Services

For Filing Use Only

**BEFORE THE BOARD OF COUNTY COMMISSIONERS  
OF CLACKAMAS COUNTY, STATE OF OREGON**

In the Matter of Approving  
Issuance of Purchase Order for  
Five Years of Licensing for  
VMWARE Cloud Services Through  
Omnia Partners Cooperative  
Contract 2024056-01



Board Order No. \_\_\_\_\_

*Page 1 of 2*

**Whereas**, the Clackamas County Board of County Commissioners (the “Board”) has authority to sign all contracts and any amendments or renewals of the same;

**Whereas**, Oregon Revised Statutes (“ORS”) Chapter 279A.200-220 and Local Contact Review Board Rule C-046-0400 permit Clackamas County to purchase goods and services using cooperative contracts;

**Whereas**, Omnia Partners established a cooperative contract, referred to as Mesa 2024056-01 - GOV (2024056-01), with CDW Government, LLC (“CDWG”) for the purchase of Information Technology Solutions Products and Services (“Cooperative Contract”);

**Whereas**, Clackamas County, through its Department of Technology Services, desires to utilize the Cooperative Contract with CDWG to purchase five years of VMWare Licensing, detailed in CDWG quote PKJM558 (“VMWare Licensing”), attached hereto as Exhibit A, for a total of **\$1,260,981.95**;

**Whereas**, the Clackamas County Department of Finance requests authority to purchase the VMWare Licensing by issuance of a purchase order (“PO”); and

**Whereas**, a PO is issued directly through the Clackamas County Department of Finance’s management software with no signature required or available;

**NOW THEREFORE, the Clackamas County Board of County Commissioners orders as follows:**

1. The requested purchase of VMWare Licensing from CDWG through the Cooperative Contract, in the amount of **\$1,260,981.95**, is hereby approved; and
2. The Clackamas County Department of Finance is hereby delegated limited authority to issue a PO to purchase the VMWare Licensing using the Cooperative Contract.

**BEFORE THE BOARD OF COUNTY COMMISSIONERS  
OF CLACKAMAS COUNTY, STATE OF OREGON**

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Board Order No. \_\_\_\_\_  
*Page 2 of 2*

**DATED** this \_\_\_\_ day of \_\_\_\_\_, 2025

**BOARD OF COUNTY COMMISSIONERS**

\_\_\_\_\_  
Chair

\_\_\_\_\_  
Recording Secretary



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

## QUOTE CONFIRMATION

### TS PURCHASING,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

[Convert Quote to Order](#)

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PKJM558	4/17/2025	VCF 5YR	11239970	\$1,260,981.95

#### IMPORTANT - PLEASE READ

**Special Instructions:** VMware Cloud Foundation 5 - qty 672  
VMware, LLC - VCF-CLD-FND-5  
Start Date: 03/27/2025  
End Date: 03/26/2030  
VMware vSAN 8 - qty 96  
VMware, LLC - VCF-VSAN-8  
Start Date: 03/27/2025  
End Date: 03/26/2030  
VMware Firewall with Advanced Threat  
Prevention - qty 576  
VMware, LLC - ANS-FW-ATP-B  
Start Date: 03/27/2025  
End Date: 03/26/2030  
Technical Adoption Manager for VCF -  
QTY 1  
VMware, LLC - TAM-VCF  
Start Date: 03/27/2025  
End Date: 03/26/2028

#### QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">VMWARE BUNDLE</a> Mfg. Part#: VM-BUNDLE-55405400 year 1 Electronic distribution - NO MEDIA Contract: OMNIA Mesa 2024056-01 - GOV (2024056-01)	1	8336720	\$252,196.39	\$252,196.39
<a href="#">VMWARE BUNDLE</a> Mfg. Part#: VM-BUNDLE-55405400 year 2 Electronic distribution - NO MEDIA Contract: OMNIA Mesa 2024056-01 - GOV (2024056-01)	1	8336720	\$252,196.39	\$252,196.39
<a href="#">VMWARE BUNDLE</a> Mfg. Part#: VM-BUNDLE-55405400 year 3 Electronic distribution - NO MEDIA Contract: OMNIA Mesa 2024056-01 - GOV (2024056-01)	1	8336720	\$252,196.39	\$252,196.39
<a href="#">VMWARE BUNDLE</a> Mfg. Part#: VM-BUNDLE-55405400 year 4 Electronic distribution - NO MEDIA	1	8336720	\$252,196.39	\$252,196.39

**QUOTE DETAILS (CONT.)**

Contract: OMNIA Mesa 2024056-01 - GOV (2024056-01)

**VMWARE BUNDLE**

1 8336720 \$252,196.39 \$252,196.39

Mfg. Part#: VM-BUNDLE-55405400

year 5

Electronic distribution - NO MEDIA

Contract: OMNIA Mesa 2024056-01 - GOV (2024056-01)

**SUBTOTAL** \$1,260,981.95**SHIPPING** \$0.00**SALES TAX** \$0.00**GRAND TOTAL** **\$1,260,981.95****PURCHASER BILLING INFO****Billing Address:**CLACKAMAS COUNTY TECHNOLOGY SERVICE  
ACCTS PAYABLE1021 COURTHOUSE RD STE 419  
OREGON CITY, OR 97045-4289**Phone:** (503) 655-8322**Payment Terms:** Net 30 Days-Govt State/Local**DELIVER TO****Shipping Address:**CLACKAMAS COUNTY TECHNOLOGY SERVICE  
AMY KELLER1021 COURTHOUSE RD STE 419  
OREGON CITY, OR 97045-4289**Phone:** (503) 655-8322**Shipping Method:** ELECTRONIC DISTRIBUTION**Please remit payments to:**CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515**Sales Contact Info****Adam Ryan** | (866) 682-0927 | [adamrya@cdw.com](mailto:adamrya@cdw.com)**LEASE OPTIONS**

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
<b>\$1,260,981.95</b>	<b>\$35,685.79/Month</b>	<b>\$1,260,981.95</b>	<b>\$41,032.35/Month</b>

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

**Why finance?**

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

## Need Help?



My Account



Support



Call 800.800.4239

### VMware Terms and Conditions

Your use of the VMware by Broadcom offerings identified within this order are subject to (a) the standard end user agreement at <https://www.vmware.com/agreements.html>, (b) the Specific Program Documentation (the 'SPD'), and/or SaaS Listing applicable to the VMware by Broadcom offerings and Maintenance located at <https://www.broadcom.com/licensing> and (c) the additional terms within this order (collectively, the 'End User Terms'). Any terms that may appear on your purchase order that vary from or purport to add to the End User Terms (including, without limitation, pre-printed terms) are deemed not appended, inapplicable and void.

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdw.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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