

August 7, 2025

BCC Agenda Date/Item: \_\_\_\_\_

Board of County Commissioners  
Clackamas County

**Approval of an Amendment to a Contract with Passio Technologies for new camera systems in Transportation Reaching People vehicles. Amendment Value is \$97,550.50 for 3 years. Total Contract Value is \$246,220.22 for 6 years. Funding is through Statewide Transportation Improvement Funds. No County General Funds are involved.**

<b>Previous Board Action/Review</b>	<ul style="list-style-type: none"> <li>Original Agreement August 23, 2022. Department signed</li> <li>Amendment # 1: May 23, 2023, Time and value extension. Department signed</li> <li>Amendment # 2: June 05, 2024, Value extension. County Administrator signed</li> </ul>		
<b>Performance Clackamas</b>	1. This funding aligns with the strategic priority to build a strong infrastructure by providing transportation alternatives. 2. This funding aligns with the strategic priority to ensure safe, healthy, and secure communities by addressing the needs of older adults in the community.		
<b>Counsel Review</b>	Yes: Amanda Keller	<b>Procurement Review</b>	Yes
<b>Contact Person</b>	Tracy Garell	<b>Contact Phone</b>	971 610- 8183

**EXECUTIVE SUMMARY:** The Social Services Division of the Health, Housing, and Human Services Department requests approval of Amendment #03 to a Contract with Passio Technologies, LLC for camera systems for Transportation Reaching People (TRP) vehicles.

The amendment will update the contract scope to include five cameras for TRP vehicles and provide an additional \$97,550.50 in contract value to cover the costs of the cameras, related expenses, and yearly fees. The original contract covers an Intelligent Transportation System for the Last Mile Shuttles.

Total contract value increased to \$246,220.22. No County General Funds are involved.

**RECOMMENDATION:** Staff respectfully requests that the Board of County Commissioners approve Amendment #03 (10808) and authorize Chair Roberts or his designee to sign on behalf of Clackamas County.

Respectfully submitted,

*Mary Rumbaugh*

Mary Rumbaugh  
Director of Health, Housing, and Human Services

For Filing Use Only

**AMENDMENT #3  
TO THE CONTRACT DOCUMENTS WITH PASSIO TECHNOLOGIES, LLC  
Contract #6858**

This Amendment #3 is entered into between **Passio Technologies, LLC** ("Contractor") and Clackamas County ("County") and shall become part of the Contract documents entered into between both parties on **August 23, 2022** ("Contract").


The Purpose of this Amendment #3 is to make the following changes to the Contract:

1. ARTICLE I, Section 2. **Scope of Work** is hereby amended as follows:  
Contractor shall provide the additional equipment, installation, and subscription services, as further described in Contractor's quote #3574, attached hereto as Exhibit A to this Amendment #3 and incorporated by reference.
2. ARTICLE I, Section 3. **Consideration** is hereby amended as follows:  
In consideration for Contractor performing the additional Work identified above, County shall pay Contractor an amount not to exceed \$97,550.50. The total Contract compensation will not exceed \$246,220.22.

ORIGINAL CONTRACT	\$ 52,390.27
AMENDMENT #1	\$ 10,704.10+Time+Scope
AMENDMENT # 2	\$ 85,575.35+Scope
<b><u>AMENDMENT # 3</u></b>	<b><u>\$ 97,550.50+Scope</u></b>
<b>TOTAL AMENDED CONTRACT</b>	<b>\$ 246,220.22</b>

Except as expressly amended above, all other terms and conditions of the Contract shall remain in full force and effect. By signature below, the parties agree to this Amendment #3, effective upon the date of the last signature below.

**Passio Technologies, LLC**

DocuSigned by:  
 7/16/2025  
27B659BA2C954F5...  
 Authorized Signature Date  
 Scott Reiser  
 Printed Name

**Clackamas County**

\_\_\_\_\_  
 Signature Date  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_

**Approved as to Form:**

 7/16/2025  
 County Counsel Date

## PASSIO TECHNOLOGIES

# YOUR CUSTOM SOLUTION QUOTE

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Clackamas County

Kristina Babcock

[kbabcock@clackamas.us](mailto:kbabcock@clackamas.us)

Quote #: 3574

One-Time Cost - \$68,723.50 USD

Annual Recurring - \$9,609.00 USD

Quote Expires - Jul 27, 2025

PLEASE REACH OUT TO  
PASSIO SALES WITH ANY  
QUESTIONS  
[SALES@PASSIOTECH.COM](mailto:SALES@PASSIOTECH.COM)





EXHIBIT A

Quote

Passio Technologies

6100 Lake Forrest Dr  
Atlanta, GA 30328  
United States

T: 678-825-3456  
F: 866-633-9504

Prepared for Clackamas County  
Kristina Babcock  
United States


T: 971-349-0481  
E: kbabcock@clackamas.us

Quote #	3574
Date	Apr 30, 2025
Expires	Jul 27, 2025
Contact	Michele Klimczak

ACCEPT QUOTE

Clackamas Passio Vision with Wheelchair 5 Vehicle Solution

One-Time Fees

Category	Item	Qty	Price	Total
Hardware	<b>Passio Vision 2-6 TB DVIR</b>	5	\$6,788.70	\$33,943.50
	2-6 TB CRX DVIR solution for 3-8 cameras.			
	Code: 10HX941PV1T-1 <u>Additional Cameras:</u> 5 Camera Solution 2-6 TB (10HX941PV1T-5)			
License	<b>Passio Vision - License Fee</b>	5	\$400.00	\$2,000.00†
	One time license fee per vehicle. Configuration, setup, testing.			
	Code: 10LX941PVIS			
Installation	<b>Passio Vision - Installation</b>	5	\$1,175.00	\$5,875.00
	Installation of surveillance cameras and DVR Modem			
	Code: 10IX941PVISINST <u>WheelchAIr:</u> WheelchAIr Installation (WCAI)			
Hardware	<b>Passio Vision - Backup Camera Screen</b>	5	\$361.00	\$1,805.00
	Backup camera screen and wiring for Passio Vision setup.			
	Code: 10HX941PVBAK  <u>Vestige_View_SMART_WITNESS_multi_cam_Compressed.pdf</u> (974 KB)			
Hardware	<b>Passio Vision 2-6 TB DVIR</b>	5	\$5,000.00	\$25,000.00
	2-6 TB CRX DVIR solution for 3-8 cameras.			
	Code: 10HX941PV1T-1 <u>Additional Cameras:</u> WheelchAIr (WCAI)			
One-Time Subtotal				\$68,623.50
Shipping				\$100.00
Total One-Time				\$68,723.50 USD

Annual Fees



## EXHIBIT A

Quote

Category	Item	Qty	Price	Total
Recurring	<b>Passio Vision - Annual Recurring 5-8 Cameras</b>	5	\$1,921.80	<b>\$9,609.00<sup>†</sup></b>
	Annual recurring fee per vehicle up to 5-8 cameras			
	Code: 50RX944PVEXT			
	Base Price		\$1,057.80	\$5,289.00
	<u>WheelchAir Recurring: WheelchAI Recurring (WCAIR)</u>		\$864.00	\$4,320.00
<b>Total Annually</b>				<b>\$9,609.00 USD</b>

<sup>†</sup> Non-taxable item

Please contact us if you have any questions.

ACCEPT QUOTE

## Cost Breakdown

Category	One-Time Fees	Annual Fees
Hardware	\$60,748.50	—
License	\$2,000.00	—
Installation	\$5,875.00	—
Recurring	—	\$9,609.00
Shipping	\$100.00	—
<b>Total</b>	<b>\$68,723.50 USD</b>	<b>\$9,609.00 USD</b>

## Standard Terms and Conditions

- Installation
  - All installation quotes are estimates based on customer provided vehicle information. Limited vehicle availability or undocumented vehicle configuration information may result in increased installation costs and/or trip charges. Passio installations are planned to occur during standard business hours. Additional fees may apply if overnight or weekend hardware installation is required by the client
- Sales & Use Tax
  - Customers are responsible for all applicable sales tax. If you are sales tax exempt or use taxes are accrued, please provide that documentation at the time of order acceptance.
- Term of Agreement
  - Standard term is 36 months for optimal pricing. Customers have the option to select 60 month term to lock in pricing for an extended period. Lesser term periods are subject to higher recurring fees. After term agreement is completed customer has the option to transition to a new term agreement or month to month arrangement, any price adjustments will be communicated, in writing, at that time. Month to month customers may cancel at any time by providing a minimum of 30 days' written notification.
  - Recurring Fees automatically increase annually by 3% or the prevailing Consumer Price Index Rate, whichever is greater, up to a maximum of 5% per year unless otherwise determined by mutual agreement and documented, in writing, by all parties.
- Financial Terms
  - Recurring costs begin at 'go live' which is determined when solutions are fully available and after installation (if required) of available fleet is completed.
  - New customers are required to pay a deposit equal to 50% of the one-time costs prior to shipment of any equipment or account setup.