

February 12, 2026

BCC Agenda Date/Item: _____

Board of County Commissioners
Clackamas County

**Approval of a Goods and Services Contract with Verathon for video laryngoscopes and associated accessories. Total Agreement Value is \$350,000 for 3 years. Funding is through the AMR Ambulance Services Agreement.
No County General Funds are involved.**

Previous Board Action/Review	No Previous Actions		
Performance Clackamas	Healthy People		
Counsel Review	Yes-Amanda Keller	Procurement Review	Yes
Contact Person	Kim La Croix, Public Health Director	Contact Phone	971-806-0004

EXECUTIVE SUMMARY: The Clackamas County Public Health Division (CCPHD) of the Health, Housing & Human Services Department requests the approval of a Goods and Services Agreement with Verathon Inc., for video laryngoscopes and associated accessories.

Clackamas County EMS Council approved the use of System Enhancement Funds to purchase Glidescope video airway devices and accessories for EMS agencies across the county. This request addresses a critical and time-sensitive patient safety need, as the county's current airway devices have exceeded their expected service life, are increasingly unreliable, and are no longer consistently supported with replacement parts. Failure to replace this equipment increases risk during life-threatening airway emergencies and would require individual agencies to pursue separate, higher-cost solutions, undermining countywide equipment standardization. The proposed purchase will improve the safety and success of emergency airway management, reduce complications, and support standardized equipment, coordinated training, and consistent care across all EMS agencies. This vendor was selected through an Invitation to Bid process with County Procurement.

This Agreement is effective January 1, 2026, through December 31, 2029.

For Filing Use Only

RECOMMENDATION: Staff respectfully request that the Board of County Commissioners approve the Agreement (12172) and authorize Chair Roberts or his designee to sign on behalf of Clackamas County

Respectfully submitted,

A handwritten signature in black ink that reads "Mary Rumbaugh". The script is cursive and fluid.

Mary Rumbaugh
Director of Health, Housing, and Human Services



**CLACKAMAS COUNTY
GOODS AND SERVICES CONTRACT
Contract #0000001575**

This Goods and Services Contract (this "Contract") is entered into between **Verathon Inc.** ("Contractor"), and Clackamas County, a political subdivision of the State of Oregon ("County"), on behalf of its Department of Health, Housing, and Human Services for the purposes of providing Video Laryngoscopes.

ARTICLE I.

- 1. Effective Date and Duration.** This Contract and price agreement shall become effective upon signature of both parties and shall remain in effect until the initial eighty (80) units and accessories are purchased and delivered. The master service agreement will then remain in effect until **June 30, 2029** for future potential orders.
- 2. Scope of Work.** The Contractor shall provide the goods and services identified in **Attachment A** (the "Work" or "Products"), attached hereto and incorporated by reference herein.
- 3. Consideration.** The County agrees to pay Contractor, from available and authorized funds, a sum not to exceed Two Hundred Twenty-Nine Thousand One Hundred Fourteen Dollars and Ninety-Two Cents (\$229,114.92) for the initial purchase of eighty (80) GlideScope Go2 Monitor Kit Units. The County reserves an additional One Hundred Twenty Thousand Eight Hundred Eighty-Five Dollars and Eight Cents (\$120,885.08) for future consumables and additional GlideScope units for a Contract total of **Three Hundred Fifty Thousand Dollars (\$350,000.00)**.
- 4. Invoices and Payments.** Unless otherwise specified, Contractor shall submit invoices for Products upon shipment. Invoices shall describe all Work performed or Products with particularity, by whom it was performed, and shall itemize and explain all expenses for which reimbursement is claimed. Payments shall be made to Contractor within forty-five (45) days following the invoice Date submitted by Contractor. Contractor shall not submit invoices for, and the County will not be obligated to pay, any amount in excess of the maximum compensation amount set forth above. Any such Products ordered after the Contract maximum shall be returned to Contractor or any such orders cancelled, unless the County is able to provide a valid Purchase Order stating their intention to pay any such amounts. If this maximum compensation amount is increased by amendment of this Contract, the amendment must be fully effective before Contractor performs Work or sells any additional Products subject to the amendment. Payment information will be reported to the Internal Revenue Service ("IRS") under the name and taxpayer ID number submitted. (See I.R.S. 1099 for additional instructions regarding taxpayer ID numbers.) Information not matching IRS records will subject Contractor payments to backup withholding.

Invoices shall reference the above Contract Number and be submitted to:

PublichealthfiscalAP@clackamas.us

- 5. Travel Expense Reimbursement.** Authorized: ☐ Yes ☒ No
If travel expense reimbursement is authorized in this Contract, such expenses shall only be reimbursed at the rates in the County Contractor Travel Reimbursement Policy, hereby incorporated by reference, in effect at the time of the expense is incurred.
- 6. Contract Documents.** This Contract consists of the following documents which are listed in descending order of precedence and are attached and incorporated by reference, this Contract and Attachment A.

7. Contractor and County Contacts.

Contractor Administrator: Keith Watson Phone: (971) 762-8668 Email: Keith.Watson@verathon.com	County Contract Administrator: Jeanne Weber / Bill Steward Phone: 503-742-5350 / 503-655-8430 Email: JWeber2@clackamas.us / WSteward@clackamas.us
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ARTICLE II.

- 1. Access to Records.** Contractor shall maintain books, records, documents, and other evidence, in accordance with generally accepted accounting procedures and practices, sufficient to reflect properly all costs of whatever nature claimed to have been incurred and anticipated to be incurred in the performance of this Contract. County and their duly authorized representatives shall have access to the books, documents, papers, and records of Contractor, which are directly pertinent to this Contract for the purpose of making audit, examination, excerpts, and transcripts. Contractor shall maintain such books and records for a minimum of six (6) years, or such longer period as may be required by applicable law, following final payment and termination of this Contract, or until the conclusion of any audit, controversy or litigation arising out of or related to this Contract, whichever date is later.
- 2. Availability of Funds.** Any continuation or extension of this Contract after the end of the fiscal period in which it is written is contingent on a new appropriation for each succeeding fiscal period sufficient to continue to make payments under this Contract, as determined by the County in its sole administrative discretion. In the event such appropriation of additional funds is not granted to the County, this contract shall immediately terminate (with written notice by County), and County shall be liable to Contractor for any outstanding amounts payable to Contractor at the time of such termination.
- 3. Captions.** The captions or headings in this Contract are for convenience only and in no way define, limit, or describe the scope or intent of any provisions of this Contract.
- 4. Compliance with Applicable Law.** Contractor shall comply with all applicable federal, state and local laws, regulations, executive orders, and ordinances, as such may be amended from time to time.
- 5. Governing Law.** This Contract, and all rights, obligations, and disputes arising out of it, shall be governed and construed in accordance with the laws of the State of Oregon and the ordinances of Clackamas County without regard to principles of conflicts of law. Any claim, action, or suit between County and Contractor that arises out of or relates to the performance of this Contract shall be brought and conducted solely and exclusively within the Circuit Court for Clackamas County, for the State of Oregon. Provided, however, that if any such claim, action, or suit may be brought in a federal forum, it shall be brought and conducted solely and exclusively within the United States District Court for the District of Oregon. In no event shall this section be construed as a waiver by the County of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court. Contractor, by execution of this Contract, hereby consents to the personal jurisdiction of the courts referenced in this section.
- 6. Hazard Communication.** Contractor shall notify County prior to using products containing hazardous chemicals to which County employees may be exposed, which includes any hazardous, toxic, or dangerous substance, waste, or material that is the subject of environmental protection legal requirements or that becomes regulated under any applicable local, state or federal law, including but not limited to the items listed in the United States Department of Transportation Hazardous Materials Table (49 CFR §172.101) or designated as hazardous substances by Oregon Administrative Rules, Chapter 437, or the United States Environmental Protection Agency (40 CFR Part 302), and any

amendments thereto. Upon County's request, Contractor shall immediately provide Safety Data Sheets for the products subject to this provision.

- 7. Responsibility for Damages; Indemnity.** Contractor agrees to defend, indemnify and hold harmless County and its elected officials, officers, directors, employees, successors and assignees from and against any third party claim, direct damage, loss, expense (including reasonable attorneys' fees and court costs), liability, obligation, action or cause of action for bodily injury (including death) or property damage caused by: (i) any defective Products, (ii) any negligence or intentional misconduct by Contractor; or (iii) or any claim that a Product or any component thereof, infringes any copyright, patent, trademark or other intellectual property interest of any third party. Notwithstanding the foregoing, Contractor shall have no duty to indemnify County for its negligence or County's off-label use, alteration, or misuse of the products purchased under this Contract. In the event of a claim of infringement, Contractor may, at its option and expense, (i) procure the right for County to continue using the product, (ii) replace or modify the product so it becomes non-infringing, or (iii) if neither is commercially feasible, refund the purchase price less reasonable depreciation. However, neither Contractor nor any attorney engaged by Contractor shall defend the claim in the name of County, purport to act as legal representative of County, or settle any claim on behalf of County, without the approval of the Clackamas County Counsel's Office. County may assume its own defense and settlement at its election and expense.
- 8. Independent Contractor Status.** The service(s) to be rendered under this Contract are those of an independent contractor. Although the County reserves the right to determine (and modify) the delivery schedule for the Work to be performed and to evaluate the quality of the completed performance, County cannot and will not control the means or manner of Contractor's performance. Contractor is responsible for determining the appropriate means and manner of performing the Work. Contractor is not to be considered an agent or employee of County for any purpose, including, but not limited to: (A) The Contractor will be solely responsible for payment of any Federal or State taxes required as a result of this Contract; and (B) This Contract is not intended to entitle the Contractor to any benefits generally granted to County employees, including, but not limited to, vacation, holiday and sick leave, other leaves with pay, tenure, medical and dental coverage, life and disability insurance, overtime, Social Security, Workers' Compensation, unemployment compensation, or retirement benefits.
- 9. Insurance.** Contractor shall secure at its own expense and keep in effect during the term of the performance under this Contract the insurance required and minimum coverage indicated below. The insurance requirement outlined below do not in any way limit the amount of scope of liability of Contractor under this Contract. Contractor shall provide proof of said insurance and name the County as an additional insured on all required liability policies. Proof of insurance and notice of any material change should be submitted to the following address: Clackamas County Procurement Division, 2051 Kaen Road, Oregon City, OR 97045 or procurement@clackamas.us.

Required - Workers Compensation: Contractor shall comply with the statutory workers' compensation requirements in ORS 656.017, unless exempt under ORS 656.027 or 656.126.
<input checked="checked" type="checkbox"/> Required – Commercial General Liability: Combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for Bodily Injury and Property Damage.
<input type="checkbox"/> Required – Professional Liability: Combined single limit, or the equivalent, of not less than \$1,000,000 per claim, with an annual aggregate limit of \$2,000,000 for damages caused by error, omission or negligent acts.

<input type="checkbox"/> Required – Automobile Liability: Combined single limit, or the equivalent, of not less than \$1,000,000 per accident for Bodily Injury and Property Damage.

The policies shall be primary insurance as respects to the County. Any insurance or self-insurance maintained by the County shall be excess and shall not contribute to it. Any obligation that County agree to a waiver of subrogation is hereby stricken.

- 10. Limitation of Liabilities.** This Contract is expressly subject to the debt limitation of Oregon counties set forth in Article XI, Section 10, of the Oregon Constitution, and is contingent upon funds being appropriated therefore. Any provisions herein which would conflict with law are deemed inoperative to that extent.

NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THIS CONTRACT, IN NO EVENT WILL EITHER PARTY BE LIABLE FOR ANY SPECIAL, INCIDENTAL, CONSEQUENTIAL, PUNITIVE, EXEMPLARY, OR OTHER INDIRECT DAMAGES OR LOSSES, INCLUDING WITHOUT LIMITATION LOSS OF DATA, HOWEVER CAUSED, WHETHER OR NOT FORESEEABLE, AND EVEN IF ADVISED OF THE POSSIBILITY THEREOF. EXCEPT IN THE CASE OF GROSS NEGLIGENCE OR INDEMNITY OBLIGATIONS PURSUANT TO SECTION 7 ABOVE, NEITHER PARTY'S AGGREGATE LIABILITY IN DAMAGES OR OTHERWISE FOR ANY AND ALL CLAIMS, CAUSES OF ACTION, OR LOSSES ARISING OUT OF OR RELATED TO THIS CONTRACT SHALL BE LIMITED TO THREE TIMES (3X) THE TOTAL COMPENSATION AUTHORIZED BY THIS CONTRACT.

- 11. Notices.** Except as otherwise provided in this Contract, any required notices between the parties shall be given in writing by personal delivery, email, or mailing the same, to the Contract Administrators identified in Article 1, Section 6. If notice is sent to County, a copy shall also be sent to: Clackamas County Procurement, 2051 Kaen Road, Oregon City, OR 97045, or procurement@clackamas.us. Any communication or notice so addressed and mailed shall be deemed to be given five (5) days after mailing, and immediately upon personal delivery, or within 2 hours after the email is sent during County's normal business hours (Monday – Thursday, 7:00 a.m. to 6:00 p.m.) (as recorded on the device from which the sender sent the email), unless the sender receives an automated message or other indication that the email has not been delivered.

12. Reserved.

- 13. Representations of Warranties.** Contractor represents and warrants the following:

- A. Contractor has the power and authority to enter into and perform this Contract;
- B. This Contract, when executed and delivered, shall be a valid and binding obligation of Contractor enforceable in accordance with its terms;
- C. Contractor shall, at all times during the term of this Contract, be qualified, professionally competent, and duly licensed to perform the Work;
- D. Contractor is an independent contractor as defined in ORS 670.600.

If providing goods, all goods provided by Contractor under this Contract shall meet all standards and specifications set forth in Exhibit A, that the goods shall be merchantable, and shall be fit for County's intended use, described in Exhibit A. As necessary, the County agrees to provide Contractor reasonable access to the goods for purposes of repair or replacement under this warranty, provided such repairs are in accordance with the Manufacturer's Warranty. Failure of Contractor to promptly correct problems pursuant to the Manufacturers Warranty shall be deemed a material breach of this Contract.

- E. If providing services, the services provided by Contractor under this Contract will be performed in a workmanlike manner and in accordance with the highest professional standards.

The warranties set forth in this section are in addition to, and not in lieu of, any other warranties provided.

14. Delivery and Inspections.

- A. All deliveries shall be F.O.B. destination with all transportation and handling charges pre-paid by Contractor and added to the applicable invoice to the County, unless specified otherwise in this Contract. Responsibility and liability for loss or damage shall remain with the Contractor until delivery to County's location, when responsibility shall pass to the County except as to latent defects, fraud and Contractor's warranty obligations.
- B. Goods furnished under this Contract will be subject to inspection and test by the County at times and places determined by the County in its sole discretion, provided such testing is completed within 30 days of receipt of the Products. After such time Products subject to testing are deemed as formally accepted. If the County finds the goods furnished to be incomplete or not in compliance with the Contract, the County, in its sole discretion, may either reject the goods, require Contractor to correct any defects without charge, or negotiate with Contractor to accept a return. If Contractor is unable or refuses to cure any defects within a time deemed reasonable by the County, the County may reject the goods, terminate the Contract, and pursue any and all rights and remedies available to County at law, in equity, or under this Contract. Nothing in this paragraph shall in any way affect or limit the County's rights as a buyer, including the rights and remedies relating to rejection under ORS 72.6020 and revocation of acceptance under ORS 72.6080. Any Products not rejected within the above stated period are deemed as "accepted" by County.

- 15. Survival** All rights and obligations shall cease upon termination or expiration of this Contract, except for the rights and obligations set forth in Article II, Sections 1, 5, 6, 7, 10, 12, 13, 15, 16, 17, 18, 21, 22, 23, 27, and 31, and all other terms and conditions which by their context are intended to survive termination of this Contract.

- 16. Severability.** If any term or provision of this Contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the Contract did not contain the particular term or provision held to be invalid.

- 17. Subcontractors and Assignments.** Contractor shall not enter into any subcontracts for any of the work required by this Contract, or assign or transfer any of its interest in this Contract by operation of law or otherwise, without obtaining prior written approval from the County. In addition to any provisions the County may require, Contractor shall include in any permitted subcontract under this Contract a requirement that the subcontractor be bound by this section and Article II, Sections 1, 7, 8, 13, 22, and 31, as if the subcontractor were the Contractor. County's consent to any subcontract shall not relieve Contractor of any of its duties or obligations under this Contract.

- 18. Successors in Interest.** The provisions of this Contract shall be binding upon and shall inure to the benefit of the parties hereto, and their respective authorized successors and assigns.

- 19. Tax Compliance and Certifications.** The Contractor shall comply with all federal, state and local laws, regulation, executive orders and ordinances applicable to this Contract. Contractor represents and warrants that it has complied, and will continue to comply throughout the duration of this Contract and any extensions, with all tax laws of this state or any political subdivision of this state, including but not limited to ORS 305.620 and ORS chapters 316, 317, and 318. Any violation of this section shall constitute a material breach of this Contract and shall entitle County to terminate this

Contract, to pursue and recover any and all damages that arise from the breach and the termination of this Contract, and to pursue any or all of the remedies available under this Contract or applicable law.

- 20. Termination.** This Contract may be terminated for the following reasons: (A) by mutual agreement of the parties or by the County (i) for convenience by thirty (30) days written notice to the other party, or (ii) at any time the County fails to receive funding, appropriations, or other expenditure authority as solely determined by the County; or (B) if Contractor breaches any Contract provision or is declared insolvent, County may terminate after thirty (30) days written notice with an opportunity to cure.

Upon receipt of written notice of termination from the County, Contractor shall immediately stop performance of the Work or shipment of any Products. Upon termination of this Contract, Contractor shall deliver to County all documents, Work Product, information, works-in-progress and other property that are or would be deliverables had the Contract Work been completed. Upon County's request, Contractor shall surrender to anyone County designates, all documents, research, objects or other tangible things needed to complete the Work if applicable.

- 21. Remedies.** If terminated by the County due to a breach by the Contractor, then the County shall have any remedy available to it at law, in equity, or under this Contract including, but not limited to, any remedy available under ORS Chapter 72. If this Contract is terminated for any other reason, Contractor's sole remedy is payment for the goods and services delivered and accepted by the County, less any setoff to which the County is entitled.

- 22. No Attorney Fees.** In the event any arbitration, action or proceeding, including any bankruptcy proceeding, is instituted to enforce any term of this Contract, each party shall be responsible for its own attorneys' fees and expenses.

- 23. No Third Party Beneficiaries.** County and Contractor are the only parties to this Contract and are the only parties entitled to enforce its terms. Nothing in this Contract gives, is intended to give, or shall be construed to give or provide any benefit or right, whether directly, indirectly or otherwise, to third persons unless such third persons are individually identified by name herein and expressly described as intended beneficiaries of the terms of this Contract.

- 24. Reserved.**

- 25. Foreign Contractor.** If the Contractor is not domiciled in or registered to do business in the State of Oregon, Contractor shall promptly provide to the Oregon Department of Revenue and the Secretary of State, Corporate Division, all information required by those agencies relative to this Contract. The Contractor shall demonstrate its legal capacity to perform these services in the State of Oregon prior to entering into this Contract.

- 26. Force Majeure.** Neither County nor Contractor shall be held responsible for delay or default caused by fire, terrorism, riot, acts of God, or war where such cause was beyond, respectively, County's or Contractor's reasonable control. Contractor shall, however, make all reasonable efforts to remove or eliminate such a cause of delay or default and shall upon the cessation of the cause, diligently pursue performance of its obligations under this Contract.

- 27. Waiver.** The failure of County to enforce any provision of this Contract shall not constitute a waiver by County of that or any other provision.

- 28. Public Contracting Requirements.** Pursuant to the public contracting requirements contained in Oregon Revised Statutes ("ORS") Chapter 279B.220 through 279B.235, Contractor shall:

- a. Make payments promptly, as due, to all persons supplying to Contractor labor or materials for the prosecution of the work provided for in the Contract.
- b. Pay all contributions or amounts due the Industrial Accident Fund from such Contractor or subcontractor incurred in the performance of the Contract.
- c. Not permit any lien or claim to be filed or prosecuted against County on account of any labor or material furnished.
- d. Pay the Department of Revenue all sums withheld from employees pursuant to ORS 316.167.
- e. As applicable, the Contractor shall pay employees for work in accordance with ORS 279B.235, which is incorporated herein by this reference. The Contractor shall comply with the prohibitions set forth in ORS 652.220, compliance of which is a material element of this Contract, and failure to comply is a breach entitling County to terminate this Contract for cause.
- f. If the Work involves lawn and landscape maintenance, Contractor shall salvage, recycle, compost, or mulch yard waste material at an approved site, if feasible and cost effective.

29. Cooperative Contracting. Pursuant to ORS 279A.200 to 279A.225, other public agencies may use this Contract resulting from a competitive procurement process unless the Contractor expressly noted in their proposal/quote that the prices and services are available to the County only. The condition of such use by other agencies is that any such agency must make and pursue contact, purchase order, delivery arrangements, and all contractual remedies directly with Contractor; the County accepts no responsibility for performance by either the Contractor or such other agency using this Contract. With such condition, the County consents to such use by any other public agency.

30. Reserved.

31. Merger. This Contract constitutes the entire agreement between the parties with respect to the subject matter referenced herein. There are no understanding, agreements, or representations, oral or written, not specified herein regarding this Contract. Contractor, by the signature hereto of its authorized representative, acknowledges having read and understood this contract and Contractor agrees to be bound by its terms and conditions.

32. Execution and Counterparts. This Contract may be executed in several counterparts (electronic or otherwise), each of which shall be an original, all of which shall constitute the same instrument.

33. Amendment. This Contract may only be modified in writing signed by the parties.

Signature Page to Follow

By their signatures below, the parties to this Contract agree to the terms, conditions, and content expressed herein.

Verathon Inc.

DocuSigned by:



2/2/2026

B3F116258F1A4E0...

Authorized Signature

Date

Clackamas County

Signature

Date

Travis Bonner

VP, US Commercial Team

Name / Title (Printed)

Name: _____

Title: _____

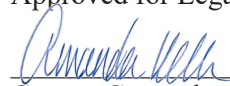
2501639-96

Oregon Business Registry #

Approved for Legal Sufficiency:

FBC/Washington

Entity Type / State of Formation



County Counsel

2/3/2026

Date

EXHIBIT A
ITB # 2025-73 VIDEO LARYNGOSCOPES
PUBLISHED SEPTEMBER 22, 2025



INVITATION TO BID
ITB # 2025-73
Video Laryngoscopes
ISSUE DATE: September 22, 2025

Juliana Snegireff
Procurement & Contract Assistant

BID DUE DATE AND TIME
October 16, 2025 (2:00 PM, PST)

SUBMITTAL LOCATION:
Clackamas County Procurement Division

<https://bidlocker.us/a/clackamascounty/BidLocker>

1.0 GENERAL

1.01 SCHEDULE OF EVENTS:

Invitation to Bid Issue Date.....	September 22, 2025
Protest of Specifications Deadline	September 29, 2025
Request for Clarification or Change Deadline	October 9, 2025
Bid Due Date and Time.....	October 16, 2025
Deadline for Protest of Award	7 calendar days after date on Notice of Award letter

This Schedule of Events is subject to change. Any changes will be made through the issuance of Written Addenda.

1.02 ISSUING OFFICE:

Bidding Documents can be downloaded from OregonBuys at the following address:
<https://oregonbuys.gov/bsa/view/login/login.xhtml> Document No. S-C01010-00014984. Prospective Bidders will need to sign in to download the information and that information will be accumulated for a Plan Holder's List. Prospective Bidders are responsible for obtaining any Addenda from Website listed above.

The Procurement Division of Clackamas County ("County") is the issuing office and is the sole point of contact for this Invitation to Bid ("ITB"). All questions regarding this ITB should be directed to the Administrative Contact person identified below:

Name:	Juliana Snegireff
Title:	Procurement & Contract Assistant
Email:	jsnegireff@clackamas.us

1.03 DEFINITIONS

As used in this ITB, the terms set forth below are defined as follows:

1. "Addenda" means an addition to, deletion from, a material change in, or general interest explanation of the ITB.
2. "Exhibits" means those documents which are attached to and incorporated as part of the ITB.
3. "Bid" means an offer, binding on the Bidder and submitted in response to an Invitation to Bid.
4. "Bidder" means an entity that submits a Bid in response to an ITB.
5. "Bid Due Date and Time" means the date and time specified in the ITB as the deadline for submitting Bids.
6. "Invitation to Bid" or "ITB" means a Solicitation Document for the solicitation of competitive, Written, signed and sealed Bids in which Specifications, price, and delivery (or project completion) are the predominant award criteria.
7. "LCRBR" means the Clackamas County Local Contract Review Board Rules found at:
<https://www.clackamas.us/code>
8. "Responsible" means an entity that demonstrates their ability to perform satisfactorily under a contract by meeting the applicable standards of responsibility outlined in LCRBR C-047-0500.
9. "Responsive" means a Bid that has substantially complied in all material respects with the criteria outlined in the ITB.
10. "Written or Writing" means letters, characters, and symbols inscribed on paper by hand, print, type, or other method of impression intended to represent or convey particular ideas or meanings.

2.0 INTRODUCTION AND BACKGROUND

2.01 INTRODUCTION:

Clackamas County seeks a vendor to provide reliable video laryngoscopes that enhance patient outcomes and meets operational needs. The goal is to equip frontline units with advanced devices for effective airway management in critical situations.

It is the intent of the County to purchase eighty (80) or more video laryngoscopes and accessories over the next five (5) years.

2.02 BACKGROUND:

Video laryngoscopes are advanced tools used in emergencies and clinical settings to help secure a patient's airway, especially when traditional methods are difficult. They include a laryngoscope with a camera that shows a real-time video of the airway, allowing healthcare providers to see the vocal cords and surrounding area more clearly.

In emergency medical services ("EMS"), video laryngoscopes are valuable for quick and accurate airway management. They improve visibility, reduce the risk of airway injury, and increase the chances of successful intubation on the first attempt, leading to better patient outcomes.

The Clackamas County EMS system currently uses video laryngoscopes across its agencies. While these devices have been valuable, they are approaching the end of their serviceable life. To maintain high standards of patient care, Clackamas County EMS plans to replace the aging units with new, high-quality video laryngoscopes.

3.0 SPECIFICATIONS / STATEMENT OF WORK

3.01 REQUIRED SPECIFICATIONS:

In order to qualify as a Responsive Bidder, the Bid needs to meet the required specifications per Exhibit A, attached and hereby incorporated by reference.

3.02 TERMS AND CONDITIONS:

Sample Contract: Submission of a Proposal in response to this ITB indicates Proposer's willingness to enter into a contract containing substantially the same terms (including insurance requirements) of the sample contract identified below. No action or response to the sample contract is required under this ITB. This ITB and all supplemental information in response to this ITB will be a binding part of the final contract.

The applicable **Sample Goods and Services** Contract.

The following insurance requirements will be applicable.

- ☐ Professional Liability: combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for damages caused by error, omission or negligent acts.
- ☒ Commercial General Liability: combined single limit, or the equivalent, of not less than \$1,000,000 per occurrence, with an annual aggregate limit of \$2,000,000 for Bodily Injury and Property Damage.
- ☐ Automobile Liability: combined single limit, or the equivalent, of not less than \$500,000 per occurrence for Bodily Injury and Property Damage.

4.0 BIDDER QUALIFICATIONS

4.01 MINIMUM QUALIFICATIONS:

In order to qualify as a Responsive Bidder, the Bidder needs to meet the minimum qualifications below:
N/A

5.0 REQUIRED SUBMITTALS

5.01 SUBMISSION OF BID AND QUANTITY:

Bids will only be accepted electronically thru a secure online bid submission service, **Bid Locker**. *Email submissions to Clackamas County email addresses will no longer be accepted.*

- A. Completed proposal documents must arrive electronically via Bid Locker located at <https://bidlocker.us/a/clackamascounty/BidLocker>.
- B. Bid Locker will electronically document the date and time of all submissions. Completed documents must arrive by the deadline indicated in Section 1 or as modified by Addendum. LATE PROPOSALS WILL NOT BE ACCEPTED.
- C. Proposers must register and create a profile for their business with Bid Locker in order to submit for this project. It is free to register for Bid Locker.
- D. Proposers with further questions concerning Bid Locker may review the Vendor's Guide located at <https://www.clackamas.us/how-to-bid-on-county-projects>.

5.02 REQUIRED SUBMITTALS:

It is the Bidder's sole responsibility to submit information in fulfillment of the requirements of this ITB. If pertinent information or required submittals are not included within the Bid, it may cause the Bid to be rejected.

Bidders should submit the following information:

- Description of how the goods or services offered specifically meet the required specifications described in Exhibit A.
- Exhibit B, Certifications, fully completed.
- Exhibit C, Bid Price Form, fully completed.

6.0 EVALUATION AND AWARD

6.01 EVALUATION:

Bids will be evaluated to determine the lowest Responsive Responsible Bidder based upon the ITB, Exhibits and Addenda. County may engage in any of the processes identified in the applicable LCRBR to determine the Contract award.

6.02 BEST AND FINAL OFFER:

In accordance with LCRBR C-047-0261, the County may request best and final offers from those Bidders determined by County to be reasonably viable for contract award. However, County reserves the right to award a contract on the basis of initial bid received. Therefore, each bid should contain the Bidder's best terms from a price and technical standpoint. Following evaluation of the best and final offers, County may select for final contract negotiations/execution the offers that are most advantageous to County, considering cost and the evaluation criteria in this ITB.

6.03 INTERGOVERNMENTAL COOPERATIVE PROCUREMENT STATEMENT:

Pursuant to ORS 279A and LCRBR, other public agencies shall have the ability to purchase the awarded goods and services from the awarded contractor(s) under terms and conditions of the resultant contract. Any such purchases shall be between the contractor and the participating public agency and shall not impact the contractor's obligation to County. Any estimated purchase volumes listed herein do not include other public agencies and County makes no guarantee as to their participation. Any proposer, by written notification included with their proposal, may decline to extend the prices and terms of this solicitation to any and/or all other public agencies. County grants to any and all public serving governmental agencies, authorization to purchase equivalent services or products described

herein at the same submitted unit bid price, but only with the consent of the contractor awarded the contract by the County.

6.04 INVESTIGATION OF REFERENCES:

County reserves the right to investigate and to consider the references and the past performance of any Bidder with respect to such things as its performance or provision of similar goods or services, compliance with specifications and contractual obligations, and its lawful payment of suppliers, subcontractors, and workers. County further reserves the right to consider past performance, historical information and facts, whether gained from the Bid, interviews, references, County or any other source. County may postpone the award or execution of the Contract after the announcement of the notice of intent to award in order to complete its investigation.

7.0 INSTRUCTIONS TO BIDDERS

7.01 APPLICABLE STATUTES AND RULES:

This ITB is subject to the applicable provisions and requirements of the Oregon Revised Statutes, and the LCRBR.

7.02 MANUFACTURER'S NAMES AND APPROVED EQUIVALENT:

Unless qualified by the provision "NO SUBSTITUTE" any manufacturers' names, trade name, brand names, information and/or catalogue numbers listed in a specification are for information and not intended to limit competition. Bidders may offer any brand for which they are an authorized representative, which meets or exceeds the specification for any item(s). If Bids are based on equivalent products, indicate in the Bid form the manufacturers' name and number. Bidders shall submit with their Bid, sketches, and descriptive literature, and/or complete specifications. Reference to literature submitted with a previous Bid will not satisfy this provision. Bidders shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. Bids, which do not comply with these requirements, are subject to rejection. Bids lacking any written indication of intent to provide an alternate brand will be received and considered in complete compliance with the specification as listed in the ITB.

7.03 REQUEST FOR CLARIFICATION OR CHANGE:

Requests for clarification or change of the ITB must be in Writing and received by the issuing office no later than the Request for Clarification or Change Deadline as specified in the Schedule of Events. Such requests for clarification or change must include the reason for the Bidder's request. County Tech will consider all timely requests and, if acceptable to County, amend the ITB by issuing an Addendum. An Addendum will be posted on OregonBuys. Envelopes or e-mails containing requests should be clearly marked as a Request for Clarification or Change and include the ITB Number and Title.

7.04 PROTESTS OF THE BID/SPECIFICATIONS:

Protests must be in accordance with LCRBR C-047-0730. Protests of Specifications must be received in writing on or before 5:00 p.m. (Pacific Time), on the date indicated in the Schedule of Events, or within three (3) business days of issuance of any addendum, at the Procurement Services Division address listed in Section 1 of this ITB. Protests may not be faxed. Protests of the ITB specifications must include the reason for the protest and any proposed changes to the requirements.

7.05 ADDENDA:

If any part of this ITB is changed, an addendum will be provided to Proposers that have provided an address to the Procurement Division for this procurement. It shall be Proposers responsibility to

regularly check projects OregonBuys listing for any published Addenda or response to clarifying questions.

7.06 PREPARING AND SIGNATURE:

All Required Submittals must be Written and signed by an authorized representative with authority to bind the Bidder. Signature certifies that the Bidder has read, fully understands, and agrees to be bound by the ITB and all Exhibits and Addenda to the ITB.

7.07 PUBLIC RECORD:

Upon completion of the ITB process, information in your Bid will become subject records under the Oregon Public Records Law. Only those items considered a “trade secret” under ORS 192.501(2), may be exempt from disclosure. If a Bid contains what the Bidder considers a “trade secret” the Bidder must mark each sheet of information as such. Only bona fide trade secrets may be exempt and only if public interest does not require disclosure.

7.08 MODIFICATION:

Prior to submittal, Bidders should initial modifications or erasures in ink by the person signing the Bid. After submittal but prior to the Bid Due Date and Time, Bids may be modified by submitting a Written notice indicating the modifications and a statement that the modification amends and supersedes the prior Bid. After the Bid Due Date and Time, Bidders may not modify their Bid.

7.09 WITHDRAWALS:

A Bidder may withdraw their Bid by submitting a Written notice to the issuing office identified in this ITB prior to the Bid Due Date and Time. The Written notice must be on the Bidder’s letterhead and signed by an authorized representative of the Bidder. The Bidder, or authorized representative of the Bidder, may also withdraw their Bid in person prior to the Bid Due Date and Time, upon presentation of appropriate identification and evidence of authority to withdraw the Bid satisfactory to County.

7.10 LATE SUBMITTALS:

Bids and Written notices of modification or withdrawal must be received no later than the Bid Due Date and Time. County may not accept or consider late Bids, modifications, or withdrawals except as permitted in LCRBR C-047-0330(6).

7.11 BID OPENING:

Bids will be opened immediately following the Bid Due Date and Time at the Submittal Location. Bidder may attend the Bid opening. Only the names of the Bidders submitting Bids and base bid price will be announced. No other information regarding the content of the Bids will be available. The base bid results will be posted to OregonBuys.

7.12 BIDS ARE OFFERS:

The Bid is the Bidder’s offer to enter into a contract pursuant to the terms and conditions specified in the ITB, its Exhibits, and Addenda. The offer is binding on the Bidder for one hundred twenty (120) days. County’s award of the Contract constitutes acceptance of the offer and binds the Bidder. The Bid must be a complete offer and fully Responsive to the ITB.

7.13 CONTINGENT BIDS:

Bidder shall not make its Bid contingent upon County’s acceptance of specifications or contract terms that conflict with or are in addition to those in the ITB, its Exhibits, or Addenda.

7.14 RIGHT TO REJECT:

County may reject, in whole or in part, any Bid not in compliance with the ITB, Exhibits, or Addenda, if upon County’s Written finding that it is in the public interest to do so. County may reject all Bids for

good cause, if upon County's Written finding that it is in the public interest to do so. Notification of rejection of all Bids, along with the good cause justification and finding of public interest, will be sent to all who submitted a Bid.

7.15 AWARDS:

County reserves the right to make award(s) by individual item, group of items, all or none, or any combination thereof. County reserves the right to delete any item from the award when deemed to be in the best interest of County.

7.16 LEGAL SUFFICIENCY REVIEW:

Prior to execution of any Contract resulting from this ITB, the Contract may be reviewed for legal sufficiency by a qualified attorney for County pursuant to the applicable Oregon Revised Statutes and County Policy. Legal sufficiency review may result in changes to the terms and conditions specified in the ITB, Exhibits, and Addenda.

7.17 BID RESULTS:

A notice of intent to award containing the Bid results will be issued to all Bidders and posted to OregonBuys. The Bid file will be available for Bidder's review during the protest period at the Procurement Division. Bidders must make an appointment with the issuing office to view the Bid file. After the protest period, the file will be available by making a Public Records Request to County through the Procurement Division.

7.18 BID PREPARATION COST:

County is not liable for costs incurred by the Bidder during the ITB process.

7.19 BID CANCELLATION:

If an ITB is cancelled prior to the Bid Due Date and Time, all Bids that may have already been received will be returned to the Bidders. If an ITB is cancelled after the Bid Due Date and Time or all Bids are rejected, the Bids received will be retained and become part of County's permanent Bid file.

7.20 COLLUSION:

By responding, the Proposer states that the proposal is not made in connection with any competing Proposer submitting a separate response to the ITB, and is in all aspects fair and without collusion or fraud. Proposer also certifies that no officer, agent, elected official, or employee of County has a pecuniary interest in this Proposal.

7.21 NONDISCRIMINATION:

The successful proposer agrees that, in performing the work called for by this ITB and in securing and supplying materials, contractor will not discriminate against any person on the basis of race, color, religious creed, political ideas, sex, age, marital status, sexual orientation, gender identity, veteran status, physical or mental handicap, national origin or ancestry, or any other class protected by applicable law.

7.22 PROTEST OF CONTRACTOR SELECTION, CONTRACT AWARD:

An eligible Bidder who feels adversely affected or aggrieved may submit a protest within seven (7) calendar days after County issues a notice of intent to award a Contract. The protest must be clearly identified as a protest, identify the type and nature of the protest, and include the ITB number and title. The rules governing protests are at LCRBR C-047-0740.

<p style="text-align: center;">EXHIBIT A REQUIRED SPECIFICATIONS</p>
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Scope:

- A. The purpose of this ITB is to purchase Portable, high-definition video laryngoscopes designed for field use and in emergency and pre-hospital environments where no power source is available.
- B. Devices proposed must be at least a second or third generation model.
- C. Devices must be in current use by a licensed agency and municipalities in the US.
- D. Video laryngoscopes shall be rugged, portable, and capable of strategic deployment across frontline emergency medical service units throughout Clackamas County.
- E. Devices must incorporate the following essential features:
 - i. Interchangeable blade options suitable for a range of patient populations and clinical scenarios.
 - ii. High-resolution digital display that provides a clear, real-time view in both routine and difficult airway situations.
 - iii. Simple, intuitive user interface enabling rapid adoption by providers with varying levels of experience.
 - iv. Integrated design with minimal maintenance requirements, allowing for reliable use in demanding field conditions.
 - v. Battery-powered portability with sufficient runtime to support continuous frontline deployment.
 - vi. Infection control compatibility, including smooth external surfaces for fast cleaning/disinfection and accessories designed to minimize cross contamination.
 - vii. Connectivity and data capability, such as the ability to record, store, or transmit images and video, and integration options with electronic patient care reporting or quality assurance systems.
 - viii. Availability of technical support with defined response times suitable for 24/7 emergency medical operations.
 - ix. Be able to review playback instantly on the device.
 - x. Must be a cordless, handheld device.
- F. The award of this ITB shall include an initial purchase of approximately eighty (80) (or more) video laryngoscopes and accessories. The ITB will result in a price agreement for future purchases as needed.
 - i. There is no guarantee of any expenditure during the term of the resulting price agreement.
- G. Please see attached bid schedule for desired product requirements.

EXHIBIT B - CERTIFICATIONS
ITB #2025-73

By signature on this certification the undersigned certifies that they are authorized to act on behalf of the Bidder and that under penalty of perjury the undersigned will comply with the following:

SECTION I. OREGON TAX LAWS

The undersigned hereby certifies under penalty of perjury that the undersigned is authorized to act on behalf of Bidder and that Bidder is, to the best of the undersigned's knowledge, not in violation of any Oregon Tax Laws. For purposes of this certification, "Oregon Tax Laws" means a state tax imposed by ORS 320.005 to 320.150 and 403.200 to 403.250 and ORS chapters 118, 314, 316, 317, 318, 321 and 323 and the elderly rental assistance program under ORS 310.630 to 310.706 and local taxes administered by the Department of Revenue under ORS 305.620.

SECTION II. AFFIRMATIVE ACTION

The undersigned hereby certifies that they have not discriminated against Minority, Women or Emerging Small Business Enterprises in obtaining any required subcontracts, pursuant to ORS 279A110.

SECTION III. COMPLIANCE WITH SOLICITATION

The undersigned agrees and certifies that they:

1. Have read, fully understands and agrees to be bound by the Invitation to Bid and all Exhibits and Addenda to the Invitation to Bid;
2. Are an authorized representative of the Bidder, that the information provided is true and accurate, and that providing incorrect or incomplete information may be cause for rejection of the Bid or Contract termination;
3. Will use recyclable products, unless prohibited in this ITB, to the maximum extent economically feasible in the performance of a contract if awarded.
4. Will furnish the designated item(s) and/or service(s) in accordance with the Invitation to Bid and the Contract; and

☐ Resident Bidder, as defined in ORS 279A.120: Oregon Business Registry #: _____
☒ Non-Resident Bidder, Resident State: Verathon Inc. is a State of Washington Corporation

Company Legal Business Name (No DBA/ABN): Verathon Inc.

Authorized Signature: Kenneth Sansonetti Date: 10/09/2025

Name (Type or Print): Kenneth Sansonetti Telephone: (800) 331.2313

Title: Sr. Contract Analyst Email: ken.sansonetti@verathon.com

Address, City, State, Zip: 20001 North Creek Parkway, Bothell, WA 98011

Oregon CCB# (if applicable): N/A

Business Designation (check one):

☒ Corporation ☐ Partnership ☐ LLC ☐ Sole Proprietorship ☐ Non-Profit
☐ Minority Owned ☐ Women Owned ☐ Emerging Small Business

Oregon MWESB Certification Number: N/A

Self-Identified Minority, Women or Emerging Small Business: ☐ Yes ☒ No

EXHIBIT B
CERTIFICATIONS
ITB #2025-73

EXHIBIT B - CERTIFICATIONS
ITB #2025-73

By signature on this certification the undersigned certifies that they are authorized to act on behalf of the Bidder and that under penalty of perjury the undersigned will comply with the following:

SECTION I. OREGON TAX LAWS

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1. Have read, fully understands and agrees to be bound by the Invitation to Bid and all Exhibits and Addenda to the Invitation to Bid;
2. Are an authorized representative of the Bidder, that the information provided is true and accurate, and that providing incorrect or incomplete information may be cause for rejection of the Bid or Contract termination;
3. Will use recyclable products, unless prohibited in this ITB, to the maximum extent economically feasible in the performance of a contract if awarded.
4. Will furnish the designated item(s) and/or service(s) in accordance with the Invitation to Bid and the Contract; and

☐ Resident Bidder, as defined in ORS 279A.120: Oregon Business Registry #: _____
☒ Non-Resident Bidder, Resident State: Verathon Inc. is a State of Washington Corporation

Company Legal Business Name (No DBA/ABN): Verathon Inc.

Authorized Signature: Kenneth Sansonetti Date: 10/09/2025

Name (Type or Print): Kenneth Sansonetti Telephone: (800) 331.2313

Title: Sr. Contract Analyst Email: ken.sansonetti@verathon.com

Address, City, State, Zip: 20001 North Creek Parkway, Bothell, WA 98011

Oregon CCB# (if applicable): N/A

Business Designation (check one):

☒ Corporation ☐ Partnership ☐ LLC ☐ Sole Proprietorship ☐ Non-Profit
☐ Minority Owned ☐ Women Owned ☐ Emerging Small Business

Oregon MWESB Certification Number: N/A

Self-Identified Minority, Women or Emerging Small Business: ☐ Yes ☒ No

EXHIBIT C
CONTRACTOR'S BID

EXHIBIT C - BID PRICE FORM
ITB #2025-73

Bid pricing response must be FOB Destination (if agreed upon) and include all taxes, tariffs, and delivery costs.

ITB: #2025-73

Date:

FOR THE LUMP SUM TOTAL (80 Units): \$ 140,389.00 (Valid through 12/31/2025)

Bidders must complete the attached BID FORM and include with their submitted bid.

Company: Verathon

Address, City, State, Zip: 20001 North Creek Parkway, Bothell, WA 98011
Inc.

Contact Name: Telephone: Keith Watson

Contact Title: Territory Manager - Critical Care

Email: Keith.Watson@verathon.com

By:  (C6D45771B4EA4FA...ure)

Title: Territory Manager

ITB 2025-73 Video Laryngoscopes BID FORM	EXHIBIT C				
Minimum Functional Requirements	Yes	No	Comments		
Second or third+ generation model and in current use by a licensed agency in the US.	x				
Cable-less; Hand-held device.	x				
Battery operated, and is easily rechargeable.	x				
Articulating camera screen that allows for easy viewing and manipulation.	x				
Never needs to be plugged in directly while in use.	x				
Functional for pediatric and adult patients in a single unit.	x				
Automatic video recording option without need for manual start/stop.	x				
Ability to save or transfer video files.	x				
Detachable blades in various sizes; (adult & peds) with hyperangulated and MAC geometry blades for both peds and adults.	x				
Blades to have a LED light source	x				
Fog-free or fog resistant;<1 min warmup; without application of separate product.	x				
Highly reliable and durable, able to withstand being dropped from a height of 3.94 feet or less.	x				
Screen dimensions min 3.5 Inches.	x				
Factory warranty; minimum of 2 year.	x				
Control/access to video files is non-proprietary, and files are in a standard video format (i.e. mp4, etc).	x				

Screen brightness that allows for use in all environmental conditions including low light and bright sunlight, while minimizing glare.	x				
White balancing (accurate and realistic color reproduction of larynx & vocal chords).	x				
Fully disposable blades; (reduces cross contamination /spread of infection) must have a minimum shelf life of 3 years.	x				
Rigid Stylets for adult blades.	x				
Carrying case option.	x				
Trade-in credit	x				
Customizable video screen labeling (e.g., add, remove, edit fields that appear on the screen like time, date, unit number).	x				
Submersible for easy cleaning.	x				
Touch Screen Monitor	x				
Instant video playback on the monitor.	x				
Eco-friendly disposable blades	x				
Ability to change blade mid-procedure without interrupting video recording	x				
Ability to provide 100 continuous minutes on a single battery charge	x				
IP67 rating	x				
Can be programed for auto shut off when no blade is in use.	x				
Video screen and blade provide for minimal blind spots.	x				
	Unit Cost	UOM	total units	Total Price	
Total Price per Unit containing all the specifications above	\$1,750	Each	80	\$140,000	
Additional Preferred Functional Requirements					

<i>the county may choose to include these items in the purchase at their own discretion</i>	Yes	No	Comment	Additional Price Per Unit
Wireless or blue tooth transfer of video files.	<input type="checkbox"/>	<input checked="" type="checkbox"/>		\$
Cloud storage for video files - HIPAA Compliant.	<input type="checkbox"/>	<input checked="" type="checkbox"/>		\$
5 to 10 year average service life.	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$
Extended service contract.	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$399
Charging cradle or rapid charge ability in an auxiliary port on the vehicle.	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$150.40
Miller 00, Box-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Miller 0, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Miller 1, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Miller 2, Box-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$418
MAC 1, Box-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
MAC 2, Box-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
MAC 3, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$418
MAC 4, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$418
Hyperangle 1, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Hyperangle 2, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Hyperangle 2.5, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$517
Hyperangle 3, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$418
Hyperangle 4, BOX-10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$418
Rigid Stylet (Lg) Pk/10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$116.56
Rigid Stylet (Medium) Pk/10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$116.56
Rigid Stylet (Sm) Pk 10	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$72
Carrying Case	<input checked="" type="checkbox"/>	<input type="checkbox"/>		\$36

Vendor Name: Verathon Inc



To: Clackamas County
2051 Kaen Road, #367
Oregon City, OR 97045
Name: Juliana Snegireff
Email: jsnegireff@clackamas.us

Account Number 80064895
Quote Number 00349883
Created Date 10/14/2025
Expiration Date 12/31/2025

To prevent delays, please do ensure the PO matches this quotation and includes the quotation number when ordering.

Please Email or Fax Purchase Order to:
Keith Watson
keith.watson@verathon.com

Quantity	Product	Product Code	Sales Price	Upgrade Value	Total Price
80.00	GlideScope Go 2 Monitor Kit	0270-1107	USD 3,400.00	USD -132,000.00	USD 140,000.00
Subtotal					USD 272,000.00
Discount Amount					USD 132,000.00
Sales Price					USD 140,000.00
Service					FedEx Ground®
Freight					USD 389.00
Grand Total					USD 140,389.00

Upgrade value of \$132,000 reflects trade-in of 80 competitive VL devices. Upgrade value for trade-in promotion expires on 12/31/2025.



www.Verathon.com

If applicable, taxes will be included on your invoice, Please do not pay from quote.

Verathon Medical Corporate Headquarters
20001 North Creek Parkway
Bothell WA, 98011

Unless otherwise expressly agreed in writing signed by the parties, Verathon's [Standard Terms and Conditions](#) shall apply to all sales, offers, quotes, and/or contracts.

TID 1653